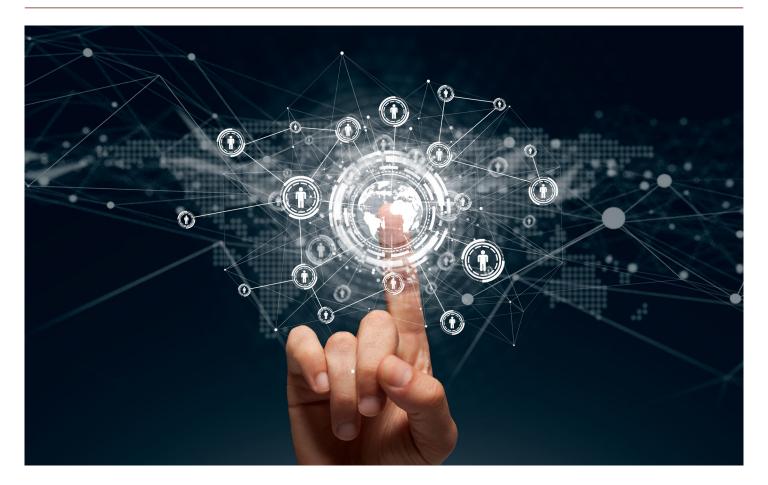
# FIXED INCOME & CURRENCIES ALGO – FX SPOT EXECUTION

**JUNE 2018** 

THIS DOCUMENT IS FOR THE EXCLUSIVE USE OF INVESTORS ACTING ON THEIR OWN ACCOUNT AND CATEGORISED AS "ELIGIBLE COUNTERPARTIES" OR "PROFESSIONAL CLIENTS" WITHIN THE MEANING OF MARKETS IN FINANCIAL INSTRUMENTS DIRECTIVE 2014/65/EU. USE OF THIS COMMUNICATION WITH OR BY ANY OTHER THIRD PARTY IS PROHIBITED.



FOR PROFESSIONAL USE ONLY - NOT FOR RETAIL INVESTORS



### **Algorithmic FX Execution**

- Algorithmic Execution Strategies aim at minimizing market impact and transaction costs through the use of high speed technology.
- Algorithms are implemented for a wide range of clients, from Financial Institutions to Corporates, and can offer a wide range of execution styles based on the market conditions and client requirements.
- Societe Generale has developed its own FX algorithmic execution tool, allowing you to trade directly in the market in a
  controlled and anonymous way.
- Key elements:

### **ANONYMITY**

• Your algorithmic orders flow through a segregated platform

### REDUCED FOOTPRINT

- We apply logical decision-making to reduce signalling in the market and we utilise a variety of liquidity sources to protect the confidentiality of your order
- You can select a strategy according to your time constraint and footprint sensitivity

# PROOF TESTED ALGORITHMS

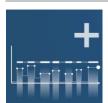
 We use the same algorithms in the execution and hedging of our own market making books, and are continually refining them

**TRANSPARENCY** 

 In the post trade process, you will benefit from a detailed Transaction Performance Analysis for total transparency

### TWAP+

### **Objectives**



- TWAP+ is an algorithm that allows you to trade along a predefined scheduled profile to get an average price over a time interval
- The new functionality introduces a camouflage mode which allows you to randomly vary intervals and help avoid detection in the market

### **TWAP+ Essentials**

### Short description

 A duration fixed strategy that <u>splits its orders to</u> minimize market impact and transaction costs

### Execution style

Large amounts, Medium to long duration

### Footprint

Medium

### Client risk

- Being detected in the market

### Use case

All currency pairs.

### Good to know

- Stealth may be increased by randomizing the slice intervals and amounts
- Client can access Societe Generale Internal liquidity pool

### Transaction Cost Analysis Report

### Execution fee

### **Parameters**

### Currency Pair

- Way of the order: Sell or Buy, Currency 1 or Currency 2
- Nominal of the order in Currency 1 or Currency 2

### Execution Period

 Start date and time / End date and time. Execution stops at 11pm London time

### Clipping mode type

- Automatic / Manual / Incremental / Decremental

### Clip Size

- In case of manual clipping mode

### Limit Rate

 Mandatory in order to protect the end-user against extreme market moves

### Spread Capture

 Option to leave passive orders between two "slices" to potentially benefit from market moves and improve execution price

### During the execution period, client can

- Change the limit price
- Change the nominal amount
- Change the end time
- Stop the algo execution

### **NIGHTJAR**

### **Objectives**



- The Nightjar is a stealthy strategy, used <u>when discretion is more</u> <u>essential than speed</u>
- The Nightjar algorithm inputs passive orders into the market (different liquidity pools) and aims for the highest level of discretion. It takes liquidity when opportunities arise

### **NIGHTJAR Essentials**

### Short description

 A passive execution that aims at <u>highest degree of</u> stealth to remain undetected

### Execution style

Medium / large amounts, Medium to long duration

### Footprint

- Low

### Client risk

 Partial execution, final price worse than initial spot risk transfer price for full size

### Use case

All major currency pairs, most of G10 crosses

### Good to know

- May not execute the full requested amount for some less liquid currency pairs
- Client can access Societe Generale Internal liquidity pool

### Transaction Cost Analysis Report

### Execution fee

### **Parameters**

- Currency Pair
- Way of the order: Sell or Buy, Currency 1 or Currency 2
- Nominal of the order in Currency 1 or Currency 2

### Execution Period

Start date, time and duration

### Speed

- From SLOW, NORMAL or FAST

### Limit Rate

 Mandatory in order to protect the end-user against extreme market moves

### During the execution period, client can

- · Change the limit price
- Change the nominal amount
- · Change the end time
- Change the speed
- Stop the algo execution

### **FALCON**

### **Objectives**



- The Falcon is a pro-active strategy, used when speed is more essential than stealth
- As soon as a certain spot limit is reached, the Falcon algorithm targets several different liquidity pools, seeking to execute your order as quickly as possible without leaving any visible trace

### **FALCON Essentials**

### Short description

- A limit order that remains <u>undetected</u> until the market level matches its interest
- Execution style
  - Moderate amounts, Short duration
- Footprint
  - High
- Client risk
  - Zero or partial execution
- Use case
  - Major currency pairs
- Good to know
  - Client <u>cannot access</u> Societe Generale Internal liquidity pool
- Transaction Cost Analysis Report
- Execution fee

### **Parameters**

- Currency Pair
- Way of the order: Sell or Buy, Currency 1 or Currency 2
- Nominal of the order in Currency 1 or Currency 2
- Execution timing
  - Start date, time and duration
- Speed
  - SLOW, NORMAL or FAST
- Limit Rate
  - Mandatory in order to protect the end-user against extreme market moves

### During the execution period, client can

- · Change the limit price
- Change the nominal amount
- Change the end time
- Stop the algo execution

### **Algorithmic FX Execution Additional Information**

NIGHTJAR INDICATIVE SPEED OF EXECUTION

	01.011/		
	SLOW	NORMAL	FAST
EUR/USD	375 mm/h	750 mm/h	1500 mm/h
USD/JPY	250 mm/h	500 mm/h	1000 mm/h
GBP/USD	100 mm/h	200 mm/h	400 mm/h
AUD/USD	150 mm/h	300 mm/h	600 mm/h
USD/CAD	90 mm/h	180 mm/h	360 mm/h
USD/CHF	45 mm/h	90 mm/h	180 mm/h
EUR/JPY	200 mm/h	400 mm/h	800 mm/h
EUR/GBP	80 mm/h	160 mm/h	320 mm/h
EUR/CHF	38 mm/h	75 mm/h	150 mm/h
DKK, NOK, SEK	50 mm/h	100 mm/h	200 mm/h
USD/CNH	125 mm/h	250 mm/h	500 mm/h
HKD, SGD, Other G10 pairs	50 mm/h	100 mm/h	200 mm/h
Other EM pairs	25 mm/h	50 mm/h	100 mm/h

The above amounts are indicative only, and dependent on time of day and prevailing market conditions.

LIQUIDITY POOLS

EBS Market, Reuters Matching, Currenex, Edgewater Markets, FastMatch, FXAll OrderBook, GTX, CBOE FX, PARFX, Integral

**ORDER GENERATION** 

- All orders may be active until the roll of value date, whish is:
  - NZD pairs: up to 7 AM, Wellington time (8 PM London when in BST)
  - Up to 5 PM NY time for the other currency pairs (10 PM London time in general)

CONFIDENTIALITY

 At on-boarding, clients can ask that the principal sales covering their account does not see their algorithmic orders

**PLATFORMS** 



Bloomberg





SG FIX API





DEUTSCHE BÖRSE GROUP

**CURRENCY PAIRS** 

- G10: AUD/CAD, AUD/CHF, AUD/JPY, AUD/NZD, AUD/USD, CAD/CHF, CAD/JPY, CHF/JPY, EUR/AUD, EUR/CAD, EUR/CHF, EUR/DKK, EUR/GBP, EUR/JPY, EUR/NOK, EUR/NZD, EUR/SEK, EUR/USD, GBP/AUD, GBP/CAD, GBP/CHF, GBP/JPY, GBP/NOK, GBP/NZD, GBP/SEK, GBP/USD, NOK/SEK, NZD/CAD, NZD/CHF, NZD/JPY, NZD/USD, USD/CAD, USD/CHF, USD/DKK, USD/JPY, USD/NOK, USD/SEK
- EM: CNH/SEK, EUR/CNH, EUR/CZK, EUR/HKD, EUR/HUF, EUR/MXN, EUR/PLN, EUR/RON, EUR/RUB, EUR/SGD, EUR/TRY, EUR/ZAR, USD/CNH, USD/CZK, USD/HKD, USD/HUF, USD/ILS, USD/MXN, USD/PLN, USD/RUB, USD/SGD, USD/THB, USD/TRY, USD/ZAR

### **Societe Generale Proprietary Transaction Cost Analysis example**

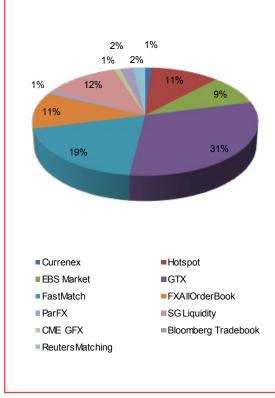
### **Performance Analysis**

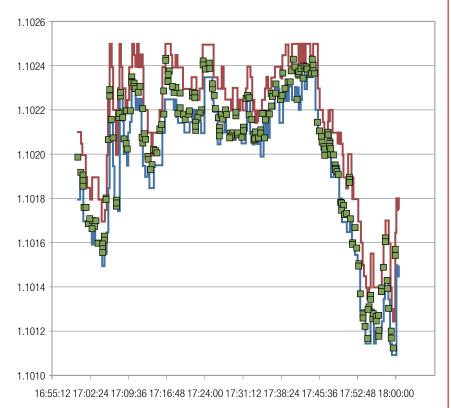
- The Performance Analysis tool helps you to assess the effectiveness of different strategies
- Full details on the strategy outcome and the performance of the algorithm are provided
- Distribution pattern over execution venues is revealed and the individual trade execution details listed by time and venue is disclosed

Order Summary	
Order ID	OMS_OMS000188472_259548983
Ccy Pair	EUR/USD
Direction	Sell
Amount Sell EUR	200,000,000
Amount Buy USD	
Fees (SG liquidity)	50 /mm
Fees (markets)	50 /mm
Algorithm	TWAP
Limit Price	1.08000
Start Time (UTC)	2015-10-30 17:00:00
End Time (UTC)	2015-10-30 18:00:00
Include SG Prices	Yes
ClippingMode	Manual
ClipSize	1,250,000
Dodging	No
SpreadCapture	No

Execution Summary				
Amount Sell EUR	200,000,000			
Amount Buy USD	220,393,600			
Gross Rate	1.1020240			
Net Rate	1.1019680			

Performance Benchmark					
Benchmark	Rate	Perf. (bp)	Perf. (EUR)		
Mid Market Arrival Price	1.101950	0.67	+13,430		
Avg. Bid Market Price (TWAP)	1.101958	0.60	+11,956		

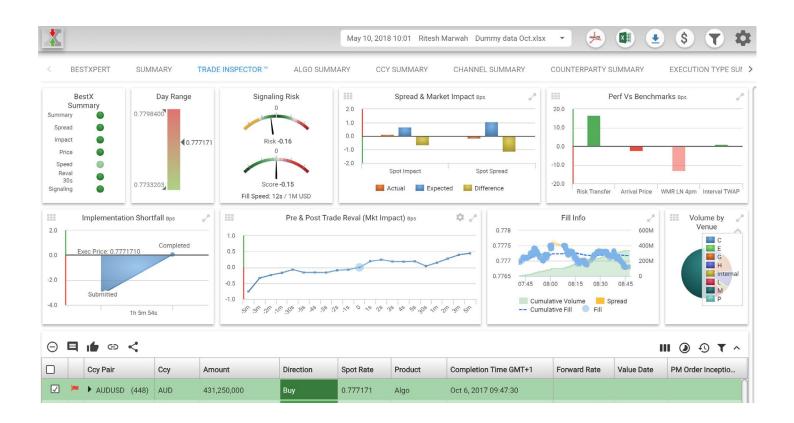




### Independent 3rd party Transaction Cost Analysis provided by BestX

Societe Generale has partnered with BestX, leaders in the field of 3rd party TCA provision, to provide our clients with the option of receiving an independent TCA report on their Algo trades executed through SG. BestX's truly independent analysis enables clients to implement a flexible, rigorous, justifiable and repeatable execution process in accordance with market and regulatory evolution.





### IMPORTANT LEGAL NOTICE

This Presentation (the "Presentation") has been prepared solely for informational purposes for the client or potential client to whom such materials are directly addressed and delivered (the "Company") and may not be used or relied upon for any purpose other than as specifically contemplated by a written agreement with us. Use of this presentation with or by any other party is prohibited.

This Presentation is not intended to provide the sole basis for evaluating, and should not be considered a recommendation with respect to, any transaction or other matter and should in no way be read as investment, financial, business, legal, regulatory, tax, accounting or other advice or a recommendation to enter into any transaction.. This Presentation does not constitute an offer, or the solicitation of an offer, to buy or sell any securities or other financial product, to participate in any transaction or to provide any investment banking or other services, and should not be deemed to be a commitment or undertaking of any kind on the part of Société Générale ("SG") or any of its affiliates to issue, underwrite, place or purchase any securities or to provide any debt or equity financing or to participate in any transaction, or a recommendation to buy or sell any securities, to make any investment or to participate in any transaction or trading strategy.

Although the information contained in this Presentation has been obtained or compiled from sources deemed reliable, neither SG nor any of its affiliates make any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein is, or shall be relied upon as, a promise or representation whether as to the past, present or future performance. The information set forth herein may include estimates and/or involve significant elements of subjective judgment and analysis. No representations are made as to the accuracy of such estimates or that all assumptions relating to such estimates have been considered or stated or that such estimates will be realized. The information contained herein does not purport to contain all of the information that may be required to evaluate a participation in any transaction and any recipient hereof should conduct its own independent analysis of the data referred to herein. We assume no obligation to update or otherwise revise these materials.

Investors must make their own investment decisions using their own independent advisors while considering their own financial situation and investment objectives. SG does not act as a financial adviser, as a municipal advisor or as a fiduciary in respect of any transaction unless such entity expressly agrees so in writing. This document may not be relied upon as investment, accounting, legal, regulatory or tax advice or an investment recommendation.

To the extent applicable to this Presentation, if this material discusses derivative products to be entered into by SG, please visit http://swapdisclosure.sgcib.com for important information with respect to such products. By transacting with SG, you are deemed to acknowledge that you have read and accepted the information provided on such

This Presentation has not been prepared with a view toward public disclosure under applicable securities laws or otherwise, is intended solely for the benefit and use of the Company, and is strictly confidential. This Presentation may not reflect information known to other professionals in other divisions or business units of SG and its affiliates. SG and its affiliates (the "SG Group") comprise a full service securities firm and commercial bank engaged in securities, commodities and derivatives trading, foreign exchange and other brokerage activities, as well as providing investment, corporate and private banking, asset and investment management, financing and strategic advisory services and other commercial services and products to a wide range of corporations, governments and individuals, domestically and offshore, from which conflicting interests or duties, or a perception thereof, may arise. In the ordinary course of these activities, parts of the SG Group at any time may invest on a principal basis or manage funds that invest, make or hold long or short positions, finance positions or trade or otherwise effect transactions, for their own accounts or the accounts of customers, in debt, equity or other securities or financial instruments (including derivatives, bank loans or other obligations) of the Company, potential counterparties or any other company that may be involved in a transaction.

Société Générale Corporate & Investment Banking (SG CIB) is a marketing name for corporate and investment banking businesses of Société Générale and its subsidiaries worldwide. Capital markets and investment banking activities in the United States are offered through its U.S. registered broker-dealer, SG Americas Securities, LLC ("SGAS"), a member of FINRA and SIPC. SGAS is also a futures commission merchant (FCM) registered with the NFA and CFTC. Please visit http://www.sgasdisclosure.com/ for important disclosures regarding SGAS and transactions you may enter into with SGAS. Lending, derivatives and other commercial banking activities are performed by Société Générale and its banking affiliates. Products and services that may be referenced in this Presentation may be provided through one or more affiliates of SG. Additional information is available upon request. This material should not be reproduced or redistributed without the specific consent of SGAS, SG or its affiliates. Unless expressly agreed in writing, SG is not acting as an advisor or in an advisory capacity to any recipient of this document. In particular, SG is not acting as your fiduciary under Section 15B of the Securities Exchange Act of 1934, as amended (the "Act"), and our relationship will not otherwise be subject to the provisions of such Section 15B. the rules thereunder, or the rules issued by the Municipal Securities Rulemaking Board that relate to the provision of advice to municipal entities or their obligated persons. U.S. Department of Labor Fiduciary Rule: On April 8, 2016, the U.S. Department of Labor published its final regulation (the "Fiduciary Rule") amending the definition of "fiduciary" under the Employee Retirement Income Security Act of 1974, as amended ("ERISA"). In connection with entering into transactions and making products and services available to you. Société Générale may provide you with recommendations or advice within the meaning of the Fiduciary Rule. The following serves to confirm that any such recommendations or advice will not cause Société Générale to be considered a fiduciary under ERISA if you are, or are acting on behalf of, a plan subject to Title I of ERISA ("ERISA Plan"), such as a pension plan or "plan asset" entity, or a plan subject to Section 4975 of the Internal Revenue Code of 1986, as amended (the "Code"), such as an Individual Retirement Account ("IRA", together with ERISA Plans, "Retirement Customers"), including by virtue of your acting as, or representation by, an independent fiduciary with financial expertise: you are deemed to acknowledge and agree that (i) neither Société Générale nor its affiliates are undertaking to provide impartial advice, or give advice in a fiduciary capacity, in connection with any transaction, (ii) Société Générale and its affiliates have a financial interest in you or your Retirement Customer entering into a transaction, which financial interest is described in transaction-related disclosure and/or documentation, and (iii) neither Société Générale nor any of its affiliates is acting as a fiduciary in respect of you or your Retirement Customer or have any responsibility under the standards governing the conduct of fiduciaries. Secondary Market: Upon issuance, our products may not have an established trading or secondary market. Société Générale and its affiliates cannot assure investors that a trading or secondary market will develop for each of our products or, if one develops for any of our products, that it will be maintained. Société Générale and its affiliates are under no obligation to develop or maintain any secondary or trading market for any of our products.

Authorisation: Societe Generale is a French credit institution (bank) authorised by the Autorité de Contrôle Prudentiel et de Résolution (the French Prudential Control and Resolution

This document is issued in the U.K. by the London Branch of Societe Generale. Societe Generale is a French credit institution (bank) authorised by the Autorité de Contrôle Prudentiel et de Résolution (the French Prudential Control and Resolution Authority) and the Prudential Regulation Authority and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our authorisation and regulation by the Prudential Regulation Authority, and regulation by the Financial Conduct Authority are available from us on request.

IMPORTANT DISCLOSURES: please refer to our website <a href="http://www.sgcib.com/">http://www.sgcib.com/</a>

© 2018 Société Générale ("SG"), SGAS and their affiliates. SG CIB is the Corporate and Investment Banking arm of SG. Certain services described herein are provided by SGAS, a US registered broker-dealer, member of the NYSE, FINRA and SIPC, and a wholly owned subsidiary of SG. Services provided outside the US may be provided by affiliates of SGAS.

### SOCIETE GENERALE CORPORATE AND INVESTMENT BANKING

SG HOUSE - 41 TOWER HILL - LONDON EC3N 4SG - UNITED KINGDOM

Website: www.sgcib.com - Tel: +44 (0)20 7676 6000

